

Navtej Singh (Navtej) is the Chief Executive Officer – Digital Business of Hitachi Payment Services.

Navtej has over 20 years of experience across financial services in the area of Payment Solutions, Product & Channel Management, Retail Branch Banking & Sales. Before joining Hitachi Payment Services, he set-up BizStrat, a business & strategy consulting firm, advising various ecosystem participants on Product Strategy, Partnerships and Distribution structure.

Prior to BizStrat, Navtej managed key revenue verticals for leading financial institutions including National Payments Corporation of India (NPCI), HDFC Bank, Centurion Bank of Punjab, Citibank and DCB. Navtej is credited with creating and managing one of the most profitable Direct Payments Businesses with market leadership in key segments with HDFC Bank. With NPCI, he has played a pivotal role in defining and building the business development and marketing strategy including product development and setting up of sales process for a niche product – RuPay Platinum Debit Card. An industry representative on various RBI working groups and discussion forums, Navtej was also a member of the RuPay Steering Committee and was Chairman for the India chapter of Prepaid International Forum, UK.